

Our Client is a high-growth direct merchant of health and beauty products for its own proprietary brands. Selling through direct mail, Internet, radio, TV, and magazines. We are currently seeking an experienced Director of Operations to manage operations including internal warehouse, outsourced fulfillment, facilities, and procurement. Candidate must have strong management, organization, analytical, and communication skills as well as enjoy working in a fast-paced, high growth environment.

- Planning and tactical execution to enhance profitability, productivity, and efficiency throughout the company's operations.
- Direct the management of our internal warehouse and remote fulfillment center to ensure fast order processing, accurate inventory control, proper and timely receipt/stocking of goods, cost-efficient shipping direct to customers, and effective processing of returns.
- Manage logistics, inbound/outbound transportation processes and negotiate parcel freight programs.
- Implement improved warehouse management processes and methods to generate higher ROI and workflow optimizations.
- Participate in vendor negotiations to ensure product relevance and cost-efficiency.
- Plans, replenishes and allocates inventory for the assigned product category to achieve inventory turns and in-stock objectives.
- Works with vendor community to ensure vendor compliance of PO delivery.
- Communicate with vendors, warehouse, logistics department and stores to ensure timely delivery of products.
- Interact regularly with executive team and individual department heads to ensure that company's operational priorities are aligned with total company direction.

Experience, Skills and Qualifications:

Ideal candidate would have:

- Bachelor's Degree (BA) or equivalent from four-year college or university; or equivalent combination of education and experience.
- 5 years+ experience in operations and procurement in a multi-channel direct marketing company.
- 5+ years management experience relating to fulfillment/distribution/shipping/outbound logistics/warehousing
- Experience with warehousing and fulfillment "best practices" including warehousing procedures and systems
- Strong math skills with ability to analyze statistics.
- Strong computer skills.
- Requires strong attention to detail and follow through.
- Ability to multi-task, prioritize, take on responsibility and work well under deadlines.
- Must be able to work independently and have the tenacity to research and overcome problems.

located in Hoboken, NJ which is a 30 minute commute from Midtown Manhattan. We offer comprehensive benefits that include health insurance and 401 K as well as a great work environment.

